

#### Oregon Lottery Operating Summary For the month ending January 31, 2025 (in thousands)

		Tradit	tional				Sp	orts		Total Lottery						
	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to
	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget
	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance
Revenue	\$ 35,235	\$ 33,721	\$31,620	\$ 1,513	\$ 1,293,199	\$ 1,378,405	\$ 1,194,245	\$ (85,207)	\$82,029	\$81,431	\$68,579	\$ 598	\$ 1,410,462	\$ 1,493,558	\$ 1,294,444	\$ (83,095)
Prizes	22,749	21,220	20,386	(1,528)	1,198,832	1,276,955	1,106,357	78,123	71,153	72,933	59,988	1,780	1,292,734	1,371,108	1,186,731	78,374
Net Revenue	12,486	12,501	11,234	(15)	94,367	101,451	87,888	(7,084)	10,876	8,498	8,591	2,378	117,729	122,450	107,713	(4,721)
Direct Expenses	5,327	5,039	4,849	(288)	22,348	24,832	21,179	2,483	5,083	4,397	4,677	(686)	32,758	34,267	30,705	1,509
Total Indirect Revenue/(Loss)	552	140	(328)	412	890	1,441	1,939	(551)	133	77	114	56	1,575	1,659	1,725	(84)
Total Indirect Expense	1,008	965	704	(42)	10,256	9,910	7,351	(346)	902	531	502	(371)	12,165	11,405	8,557	(760)
Net Profit	6,704	6,637	5,353	67	62,652	68,151	61,297	(5,498)	5,024	3,648	3,526	1,376	74,381	78,436	70,176	(4,055)

Percenta	TOTAL LOTTERY Percentages of Distributable Revenue												
	Current Actual	Current Budget	Last Year Actual	Actual to Budget Variance									
For the Month													
Prizes	91.7%	91.8%	91.7%	0.1%									
Administrative Expenses	3.2%	3.1%	3.1%	(0.1%)									
For the Year													
Prizes	91.8%	91.8%	91.6%	0.0%									
Administrative Expenses	3.3%	3.3%	3.2%	0.0%									



## Oregon Lottery Operating Statement For the month ending January 31, 2025

**Total Lottery** Traditional Video Sports Actual **Budget** Variance % Variance Revenue Scratch-Its™ Instant Tickets \$ 15,882,962 15,882,962 \$ 14,068,626 \$ 1,814,336 12.9% Megabucks™ 2.179.390 2.179.390 2.765.323 (585.933)-21.2% Powerball® 4,932,046 4,932,046 4,478,077 453,969 10.1% Mega Millions® 2,099,642 2,099,642 2,863,587 (763,945)-26.7% Raffles™ N/A 8.756.831 8.756.831 8.807.782 -0.6% Keno (50.951)Pick 4<sup>sм</sup> 176.682 176,682 175,516 1,166 0.7% 374,394 Win For Life<sup>sм</sup> 374,394 404,498 (30,104)-7.4% Cash Pop 786,038 786,038 786,038 N/A 46,518 46,518 157,639 (111,121)-70.5% Lucky Lines<sup>™</sup> Video Lottery<sup>sM</sup> (Gross Receipts) \$ 1,293,198,674 1,293,198,674 1,378,405,474 (85,206,800) -6.2% 0.7% Sports Wagering (Gross Receipts) \$ 82,029,103 82,029,103 81,431,075 598,028 **Total Revenue** 35,234,503 1,293,198,674 82,029,103 1,410,462,280 1,493,557,598 (83,095,317) -5.6% Prizes 5.7% (22,748,670)(1,198,832,052)(71,152,898) (1,292,733,620)(1,371,107,761)78,374,140 Net Revenue 12.485.833 94.366.622 10.876.206 117.728.660 122,449,837 (4.721.177)-3.9% **Direct Expenses** Commissions 3,145,765 20.033.933 23,179,698 24,094,860 915.162 3.8% Game Vendor Charges 884,794 61,031 5,083,176 6,029,001 5,259,512 (769,489)-14.6% Tickets 418,533 418,533 317,890 (100,643)-31.7% Advertising 314,553 1,881 1,000 317,433 454,396 30.1% 136,962 Sales Support 81.050 (1,000)80.050 69.250 (10.800)-15.6% Game Equipment, Parts & Maintenance 114 40,211 40,325 1,252,800 1,212,475 96.8% Depreciation - Gaming Capital 480,692 2,204,052 2,684,743 2,813,870 129,127 4.6% Interest Expense Gaming Capital 8.001 -77.0% 1,021 6,980 4.521 (3,480)34,267,099 **Direct Expenses** 5,326,521 22.348.088 5.083.176 32.757.785 1.509.314 4.4% **Gross Profit** 7,159,312 72,018,533 5,793,030 84,970,875 88,182,738 (3,211,863)-3.6% Indirect Revenue Gain (Loss) on Capital Asset Disposition 1,444 14,698 1,182 17,324 17,324 N/A Other Income/(Expense) 85.993 875,345 131,788 1,093,127 1,658,666 (565,539)-34.1% Investment Market Value Adi 464,564 464,564 464,564 N/A 132,971 Total Indirect Revenue/(Loss) 552,001 890,043 1,575,015 1,658,666 (83,651)-5.0% Indirect Expenses **Public Information** 3,982 40,533 3,260 47,775 98,000 50,225 51.2% Market Research 4,523 46,037 3.703 54,263 32,667 (21,596)-66.1% Salaries, Wages & Benefits 585,410 5,959,021 553,964 7,098,395 8,013,092 914,696 11.4% Services and Supplies 361,068 3,675,396 297,725 4,334,189 2,763,274 (1,570,915)-56.8% Depreciation - Non Gaming Capital 51,735 526,627 42,361 620,723 494,265 (126,458)-25.6% Interest Expense - Non Gaming Capital 834 683 10.006 4.071 (5.935)-145.8% 8.489 901.696 **Total Indirect Expense** 1,007,552 12,165,351 11,405,369 -6.7% 10,256,103 (759.982)Net Profit 6,703,761 62,652,474 5,024,304 74,380,539 78,436,035 (4,055,497)-5.2%



#### Oregon Lottery Supplemental Schedule of Services and Supplies Expenses For the month ending January 31, 2025

		litional		Video					Sports					Total Lottery				
	Actual	В	udget	Variance	Actual	В	udget	Variance		Actual		Budget	Variance		Actual	Budget		Variance
Travel	\$ 896	\$	2,336	\$ 1,440	\$ 9,123	\$	23,988 \$	14,865	\$	734	\$	1,284	\$ 55	0 5	\$ 10,753	\$ 27,608	\$	16,855
Office Expenses	2,682		2,645	(37)	27,305		27,161	(144)		2,196		1,454	(74	2)	32,184	31,260		(924)
Retailer Network Expenses	47,396		52,897	5,501	482,452		543,147	60,695		-		-	-		529,848	596,043		66,196
Retailer Network Recovery	(49,940)		(49,377)	562	(508,348)		(507,011)	1,337		-		-	-		(558,288)	(556,389)		1,899
Telecommunications	10,318		8,362	(1,956)	105,030		85,861	(19,169)		8,448		4,597	(3,85	2)	123,797	98,819		(24,977)
Intergovernmental Charges	2,976		8,638	5,662	30,291		88,695	58,404		2,437		4,748	2,31	2	35,704	102,081		66,378
Technology Expenses	57,270		67,660	10,390	582,963		694,742	111,779		46,892		37,193	(9,70	0)	687,126	799,595		112,469
Professional Services	278,644		118,981	(159,663)	2,836,378		1,221,704	(1,614,673)		228,153		65,404	(162,74	9)	3,343,174	1,406,088		(1,937,085)
Staff Training & Recruiting	2,014		5,996	3,982	20,501		61,570	41,069		1,649		3,296	1,64	7	24,164	70,862		46,698
Facilities	2,660		2,320	(341)	27,080		23,818	(3,263)		2,178		1,275	(90	3)	31,919	27,412		(4,507)
Facilities Maintenance	1,984		1,996	12	20,191		20,491	300		1,624		1,097	(52	7)	23,799	23,583		(216)
Other Services & Supplies	1,883		6,140	4,257	19,169		63,044	43,876		1,542		3,375	1,83	3	22,594	72,559		49,966
Fleet Expenses	3,807		5,394	1,588	38,751		55,390	16,639		3,117		2,965	(15	2)	45,675	63,750		18,075
TOTAL	362,590		233,987	(128,603)	3,690,887	2	2,402,599	(1,288,288)		298,971		126,688	(172,28	3)	4,352,448	2,763,274		(1,589,174)
Less Non Distributable Revenue	 (1,522)		-	1,522	(15,491)		-	15,491		(1,246)		-	1,24	6	(18,259)	=		18,259
AMOUNT REPORTED	\$ 361,068	\$	233,987	\$ (127,081)	\$ 3,675,396	\$ 2	2,402,599 \$	(1,272,797)	\$	297,725	\$	126,688	\$ (171,03	7) :	\$ 4,334,189	\$ 2,763,274	\$	(1,570,915)



# Oregon Lottery Operating Statement Year to Date Through January 31, 2025

**Total Lottery** Traditional Video Sports Actual **Budget** Variance % Variance Revenue Scratch-Its™ Instant Tickets \$ 103,139,751 103,139,751 \$ 97,068,148 \$ 6,071,603 6.3% -21.5% Megabucks™ 20.006.998 20.006.998 25.486.329 (5.479.331)Powerball® 28.272.022 28.272.022 26,339,386 1,932,636 7.3% Mega Millions® 38,383,011 38,383,011 26,129,102 12,253,909 46.9% Raffles™ N/A 60.950.630 60.950.630 (692.024)-1.1% Keno 61.642.654 Pick 4<sup>sм</sup> 1,183,417 1,183,417 1,171,201 12.216 1.0% Win For Life<sup>™</sup> 2,649,692 2,649,692 2,739,037 (89,345)-3.3% Cash Pop 786,038 786,038 786,038 N/A Lucky Lines<sup>™</sup> 855,496 855,496 -15.4% 1,011,667 (156,171)Video Lottery<sup>sм</sup> (Gross Receipts) \$ 9,246,650,365 9,246,650,365 9,531,468,012 (284,817,648) -3.0% Sports Wagering (Gross Receipts) 0.4% \$ 518,778,682 518,778,682 516,489,924 2,288,758 **Total Revenue** 256,227,055 9,246,650,365 518,778,682 10,021,656,102 (267,889,358) -2.6% 10,289,545,460 Prizes 2.6% (161,044,310)(8,567,612,749) (469,426,602)(9,198,083,661)(9,441,517,799)243,434,138 **Net Revenue** 95.182.745 679.037.616 49.352.080 823,572,440 848.027.661 (24.455.221)-2.9% **Direct Expenses** Commissions 22,111,806 170,742,390 192,854,196 194,757,719 1,903,523 1.0% Game Vendor Charges 6.440.720 291,060 26.016.183 32.747.962 34,064,981 1.317.019 3 9% Tickets 2.460.753 2.460.753 1.880.239 (580,514)-30.9% 150,870 20,152 3,777,899 3.7% Advertising 3,466,639 3,637,661 140,238 Sales Support 471,911 471,911 709,920 238,009 33.5% Game Equipment, Parts & Maintenance 7,516 4,221,454 4,228,970 6,650,614 2,421,644 36.4% Depreciation - Gaming Capital 3.364.841 14.721.206 18.086.048 18.612.372 526.325 2.8% Interest Expense Gaming Capital 8,291 55,726 64,017 32,791 (31,226)-95.2% **Direct Expenses** 26,036,335 2.3% 38,332,478 190,182,706 254,551,519 260,486,537 5,935,018 **Gross Profit** 56,850,267 488.854.909 23.315.745 569,020,922 587,541,124 (18,520,203) -3.2% Indirect Revenue Gain (Loss) on Sale of Fixed Assets (6,328)(61,362)(7,951)(75,640)(75,640)N/A 17.4% Other Income 1,369,018 11,695,542 570,229 13,634,789 11,610,662 2,024,127 Investment Market Value Adi (253.340)(253.340)(253.340)N/A Total Indirect Revenue/(Loss) 1.109.350 11.634.180 562,279 13.305.808 11.610.662 1.695.146 14.6% **Indirect Expenses Public Information** 80,489 618,187 27,234 725,910 879,000 153,090 17.4% Market Research 41,088 361,574 15,747 418,410 542,133 123,723 22.8% Salaries, Wages & Benefits 4.835.329 41.778.054 2,514,544 49.127.927 55.815.050 6,687,123 12.0% Services and Supplies 1,953,904 956,849 245,255 1.2% 17,542,267 20,453,021 20,698,276 Depreciation - Non Gaming Capital 411,302 3,551,120 169,818 4,132,240 3,467,500 (664,740)-19.2% Interest Expense - Non Gaming Capital 66,767 32,637 (34,131)-104.6% 6,663 57,369 2,736 7.328.776 63.908.572 3.686.927 74.924.275 81,434,596 **Total Indirect Expense** 6.510.321 8.0% **Net Profit** 50.630.841 436,580,518 20.191.097 507,402,456 517.717.191 (10,314,735)-2.0%



# Oregon Lottery Supplemental Schedule of Services and Supplies Expenses Year to Date Through January 31, 2025

		Traditional			Video			Sports		Total Lottery			
-	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	
Travel	18,223	32,664	14,441	156,399	305,282	148,883	7,285	15,646	8,361	181,906	353,592	171,686	
Office Expenses	14,612	17,936	3,324	130,995	167,632	36,636	6,612	8,591	1,979	152,220	194,159	41,939	
Retailer Network Expenses	347,115	376,693	29,578	3,015,282	3,520,653	505,371	-	-	-	3,362,397	3,897,346	534,949	
Retailer Network Recovery	(411,616)	(376,440)	35,177	(3,558,194)	(3,518,281)	39,913	-	-	-	(3,969,810)	(3,894,720)	75,090	
Telecommunications	70,160	63,900	(6,260)	609,886	597,227	(12,659)	28,611	30,608	1,997	708,657	691,735	(16,922)	
Intergovernmental Charges	69,596	66,010	(3,586)	578,786	616,940	38,154	29,963	31,618	1,656	678,344	714,568	36,223	
Technology Expenses	442,242	506,585	64,343	3,917,136	4,734,644	817,508	195,457	242,653	47,196	4,554,835	5,483,881	929,047	
Professional Services	1,294,237	1,061,349	(232,888)	11,760,052	9,919,581	(1,840,471)	643,542	508,383	(135,159)	13,697,831	11,489,313	(2,208,518)	
Staff Training & Recruiting	32,955	57,187	24,232	278,250	534,483	256,232	14,072	27,392	13,321	325,277	619,062	293,785	
Facilities	17,676	15,467	(2,208)	151,598	144,560	(7,038)	7,334	7,409	75	176,607	167,436	(9,172)	
Facilities Maintenance	20,625	15,527	(5,098)	177,834	145,119	(32,715)	8,202	7,437	(764)	206,661	168,083	(38,578)	
Other Services & Supplies	14,867	33,955	19,089	127,841	317,352	189,511	6,604	16,264	9,660	149,312	367,571	218,259	
Fleet Expenses	35,076	41,223	6,147	298,493	385,281	86,788	14,061	19,746	5,685	347,630	446,250	98,620	
TOTAL	1,965,767	1,912,057	(53,710)	17,644,357	17,870,470	226,113	961,744	915,749	(45,995)	20,571,868	20,698,276	126,408	
Less Non Distributable Revenue	(11,863)	-	11,863	(102,090)	-	102,090	(4,894)	-	4,894	(118,847)	-	118,847	
AMOUNT REPORTED	1,953,904	1,912,057	(41,848)	17,542,267	17,870,470	328,204	956,849	915,749	(41,100)	20,453,021	20,698,276	245,255	



#### Oregon Lottery Comparative Balance Sheet As of January 31, 2025

	As of 1/31/2025	As of 1/31/2024	As of 1/31/2023
Assets			
Current Assets:			
Cash	\$ 356,687,704 \$	377,849,428 \$	364,193,892
Securities Lending Cash Collateral	960,669	1,975,603	3,079,898
Investments for Prize Payments at Fair Value - Short-Term	10,959,833	10,563,039	11,094,767
Accounts Receivable - Games	33,884,068	21,262,173	43,540,424
Accounts Receivable - Other	1,212,050	60,620	21,225
Allowance for Doubtful Accounts	(995,634)	(41,278)	(339,020)
Ticket Inventory	2,031,414	1,917,764	1,884,618
Prepaid Expenses	6,522,881	3,191,365	2,836,513
Total Current Assets	411,262,986	416,778,714	426,312,317
Noncurrent Assets:	****  ****	,,	,,_
Investments for Prize Payments at Fair Value - Long Term	78,801,718	88,152,894	94,685,961
Prize Reserves with Multi-State Lottery (MUSL)	4,651,305	4,416,745	4,186,976
Prize Reserves for Sports	-	320,000	320,000
Net OPEB Asset - RHIA	1,926,891	1,833,552	1,561,144
Capital Assets:	1,720,071	1,000,002	1,001,111
Equipment, Net of Accumulated Depreciation	74,449,059	81,383,060	71,562,396
Computer Software, Net of Accumulated Depreciation	15,964,842	18,325,430	9,703,511
Building and Improvements, Net of Accumulated Depreciation	7,150,367	7,404,118	6,656,916
Leased Property and Equipment, Net of Accumulated Depreciation	2,612,443	1,679,831	1,179,936
	3,501,144		
Vehicles, Net of Accumulated Depreciation Capital In Progress	6,401,325	2,670,421 548,265	2,123,539
			112.02/
Leasehold Improvements, Net of Accumulated Depreciation Total Noncurrent Assets	25,487	59,469	112,026
	195,484,581	206,793,786	192,092,405
Deferred Outflows Pension & OPEB  Total Assets and Deferred Outflows	30,325,831 <b>637,073,397</b>	27,394,861	25,670,833
	637,073,397	650,967,360	644,075,555
Liabilities			
Current Liabilities:			
Economic Development Fund Liability	82,923,979	87,574,255	86,619,047
Obligations Under Securities Lending	960,669	1,975,603	3,079,898
Prize Liability	42,817,997	45,590,080	44,144,455
Accounts Payable	14,550,813	14,916,141	15,945,980
Compensated Absences - Current	5,299,499	4,967,523	4,689,853
Deferred Revenue	3,847,707	3,181,827	3,080,573
Deposit Liability	274,485	797,194	356,823
Contracts Payable - Current	4,755,636	3,201,589	2,138,637
Total Current Liabilities	155,430,786	162,204,212	160,055,266
Noncurrent Liabilities:			
Deferred Prize Liability	95,416,867	102,604,380	107,266,917
Contracts Payable - Noncurrent	4,587,300	4,602,567	5,593,668
Net Pension Liability	72,249,207	58,891,329	40,731,310
Net Other Postemployment Benefits (OPEB) Obligation	800,282	843,747	955,560
Total Noncurrent Liabilities	173,053,656	166,942,023	154,547,455
Deferred Inflows Pension & OPEB	5,702,799	15,743,615	25,263,909
Total Liabilities and Deferred Inflows	334,187,241	344,889,850	339,866,630
Equity			
Retained Earnings:			
Fixed Asset Book Value Net of Associated Liabilities	102,358,083	106,337,084	86,247,971
Inventory and Prepaids	8,554,295	5,109,129	4,721,131
Asset/Project Purchases Committed	55,046,886	57,797,746	76,678,679
Restricted for OPEB Asset	1,926,891	1,833,552	1,561,144
Operating Working Capital	135,000,000	135,000,000	135,000,000
Total Retained Earnings	302,886,156	306,077,510	304,208,925
Total Liabilities and Equity	\$637,073,397	\$650,967,360	\$644,075,555



#### Oregon Lottery Cash Flow Statement For the month ending January 31, 2025

	(	Current Month		Year to Date
Cash Flows from Operating Activities:				
Receipts from Customers	\$	1,431,239,550	\$	10,026,275,942
Payments to Prize Winners		(1,299,722,484)		(9,196,686,648)
Payments to Employees		(6,922,944)		(33,367,819)
Payments to Suppliers		(32,382,160)		(274,708,007)
Other Income		174,549		604,865
Net Cash Provided (Used) in Operating Activities		92,386,511		522,118,333
Cash Flows from Noncapital Financing Activities:				
Transfers to EDL		(229,953,627)		(724,397,959)
Net Cash Provided (Used) in Noncapital Financing Activities		(229,953,627)		(724,397,959)
Cash Flows from Capital and Related Financing Activities:				
Acquisition/Restoration of Capital Assets		(3,237,204)		(16,291,960)
Contract Payments		(272,702)		(2,183,394)
Proceeds from Disposition/Impairment of Capital Assets		51,150		263,452
Net Cash Provided (Used) in Capital and Related Financing Activities		(3,458,756)		(18,211,902)
Cash Flows from Investing Activities:				
Purchases of Investments		(317,281)		(317,281)
Proceeds from Sales and Maturities of Investments		-		3,870,000
Interest on Investments and Cash Balances		1,931,123		14,112,375
Investment Expense		-		(5,706)
Net Cash Provided (Used) in Investing Activities		1,613,842		17,659,388
Net Increase (Decrease) in Cash and Cash Equivalents		(139,412,030)		(202,832,140)
Cash and Cash Equivalents - Beginning		496,099,734		559,519,844
Cash and Cash Equivalents - Ending	\$	356,687,704	\$	356,687,704
Reconciliation of Operating Income to Net Cash Provided (Used	) by On	erating Activities		
Net Profit/(Loss)	, -, - <sub>F</sub>	74,380,539	\$	507,402,456
Adjustments to reconcile net profit to cash flows from operating activities	,	,,	•	331,132,133
Depreciation and Amortization		3,305,466		22,218,288
Non-operating (Income)/Expense		(2,629,507)		(15,495,438)
(Gain)/Loss on Capital Asset Disposition		(17,324)		75,640
Net Changes in Assets and Liabilities:		( , - = . ,		
(Increase) / Decrease in Accounts Receivable - Games		20,555,020		3,493,525
(Increase) / Decrease in Ticket Inventory		207,200		746,440
(Increase) / Decrease in Prepaid Expense/Def Outflows		(388,627)		(3,409,327)
(Increase) / Decrease in Prize Reserves		(26,405)		(41,594)
Increase / (Decrease) in Accounts Payable		1,137,142		(6,759,417)
Increase / (Decrease) in Compensated Absences Liability		192,185		428,865
Increase / (Decrease) in Deposit Liability		(18,084)		(162,818)
Increase / (Decrease) in Deferred Revenue/Inflows		1,255,941		2,261,807
Increase / (Decrease) in Prize Liability		(6,737,037)		3,169,906
Increase / (Decrease) in Net Pension Liability		1,170,000		8,190,000
Total Adjustments and Changes		18,005,972		14,715,878
Net Cash Provided (Used) by Operating Activities	\$	92,386,511	\$	522,118,333



#### **Oregon State Lottery** Fiscal Year 2025 Financial Plan (In Thousands)

		Commission App	roved Budget			Forecast Ad	justments		Adjusted Budget					
	Traditional	Video	Sports	Total	Sept	Dec	March	June	Traditional	Video	Sports	Total		
Revenue											-			
Video Lottery™		\$16,968,665		\$16,968,665	\$ (60,896) \$	(151,205)				\$16,756,564		\$16,756,564		
Scratch-its <sup>™</sup> Instant Tickets	\$ 155,685			155,685	164	8,575			\$164,424			164,424		
Megabucks™	31,217			31,217	1,027	6,446			38,690			38,690		
Powerball®	52,296			52,296	(1,771)	(2,519)			48,007			48,007		
Mega Millions®	31,728			31,728	1,941	6,316			39,985			39,985		
Keno	106,057			106,057	(101)	(2,306)			103,649			103,649		
Raffle <sup>™</sup>	2,500			2,500	-	-			2,500			2,500		
Pick 4 <sup>sм</sup>	1,948			1,948	(19)	100			2,029			2,029		
Win for Life <sup>sм</sup>	4,825			4,825	(321)	173			4,677			4,677		
Cash Pop	-			-					-			0		
Lucky Lines <sup>™</sup>	1,825			1,825	(39)	(11)			1,774			1,774		
Sports Betting			907,782	907,782	0	-				\$	907,782	907,782		
Total Revenue	388,081	16,968,665	907,782	18,264,528	(60,014)	(134,431)	-	-	405,736	16,756,564	907,782	18,070,083		
Prizes	244,077	15,717,764	813,043	16,774,884	(56,066)	(130,438)			253,984	15,521,354	813,043	16,588,380		
Net revenue	144,004	1,250,901	94,739	1,489,644	(3,948)	(3,993)	-	-	151,753	1,235,210	94,740	1,481,703		
Direct Expenses														
Commissions	32,963	286,286		319,249	(1,459)	(1,216)			34,501	282,073	-	316,574		
Game Vendor Charges	9,724	1,001	49,014	59,739	235	420			10,380	1,001	49,014	60,394		
Tickets	3,769			3,769	-	0			3,769	-	-	3,769		
Advertising	6,330	329	17	6,676	-	(1)			6,330	329	17	6,675		
Sales Support	961	2	2	965	-	(0)			961	2	2	965		
Game Equip, Parts & Maint	1	11,864		11,865	-	(0)			1	11,864		11,865		
Depreciation	5,732	27,293		33,025	-	Ô			5,732	27,293		33,025		
Capital Interest	13	42		55	-	(0)			13	42		55		
Total Direct Expenses	59,493	326,817	49,033	435,343	(1,224)	(797)		-	61,687	322,603	49,032	433,322		
Gross Profit	84,511	924,084	45,706	1,054,301	(2,725)	(3,195)	-	-	90,066	912,607	45,708	1,048,381		
Relative Gross Profit %	8.02%	87.65%	4.34%						8.59%	87.05%	4.36%			
Indirect Revenue	1,595	17,446	863	19,904	-	-			1,710	17,326	868	19,904		
Indirect Expenses														
Public Information	96	1,049	52	1,197	-	-			103	1,042	52	1,197		
Market Research	33	363	18	414	-	-			36	360	18	414		
Salaries & Benefits	7,686	84,038	4,157	95,881	-	-			8,237	83,464	4,180	95,881		
Services & Supplies	3,019	33,013	1,633	37,665	-	-			3,236	32,787	1,642	37,665		
Depreciation	476	5,202	257	5,935	-	-			510	5,166	259	5,935		
Interest Expense	50	•		50	-	-			4	44	2	50		
Total Indirect Expenses	11,360	123,665	6,117	141,142	-	-	-		12,126	122,863	6,153	141,142		
Net Profit	74,746	817,865	40,452	933,063	(2,725)	(3,195)	-	-	79,650	807,070	40,423	927,143		

Additional Information: Capital outlay

38,936 38,936



### Operating Statement Analysis For the month of and year to date as of: January 31, 2025

													Completed Portion	58.3%
		Month				Year to Date	е			Prior	Year		Annual Buc	lget
	Actual	Budget	Variance Favorable/ (Unfavorable) to Budget	Variance %	Actual	Budget	Variance Favorable/ (Unfavorable) to Budget	Variance %	Month	Current Month More/(Less) Than Prior Year/Month	YTD	Current YTD More/(Less) Than Prior Year YTD	Budget	% Earned or Used Year to Date
Revenue	Actual	buuget	to budget	70	Actual	Buuyet	buuget	70	IVIOIIIII	real/Month		עוו	buuyet	Date
Scratch-Its™ Instant Tickets	\$ 15.882.962	\$ 14.068.626	\$ 1.814.336	12.9%	\$ 103.139.751	\$ 97.068.148	\$ 6.071.603	6.3%	\$ 12.191.804	\$ 3.691.158	\$ 93.119.279	\$ 10.020.472	\$ 164.424.360	62.7%
Megabucks™	2,179,390	2,765,323	(585,933)	-21.2%	20,006,998	25,486,329	(5,479,331)	-21.5%	3,454,419	(1,275,029)	19,643,809	363.189	38,690,499	51.7%
Powerball®	4,932,046	4,478,077	453,969	10.1%	28,272,022	26,339,386	1,932,636	7.3%	4,108,353	823,693	67,398,415	(39,126,393)	48,006,688	58.9%
Mega Millions®	2,099,642	2,863,587	(763,945)	-26.7%	38,383,011	26,129,102	12,253,909	46.9%	2,904,755	(805,113)	32,900,767	5,482,244	39,985,142	96.0%
Raffle™	-,,	_,	(	N/A			-	N/A	-,,	-		-,,	2,500,000	0.0%
Keno	8,756,831	8,807,782	(50,951)	-0.6%	60,950,630	61,642,654	(692,024)	-1.1%	8,299,107	457,724	60,911,456	39,174	103,649,184	58.8%
Pick 4 <sup>sм</sup>	176,682	175,516	1,166	0.7%	1,183,417	1,171,201	12,216	1.0%	142,908	33,775	1,161,228	22,190	2,028,953	58.3%
Win For Life <sup>sм</sup>	374,394	404,498	(30,104)	-7.4%	2,649,692	2,739,037	(89,345)	-3.3%	401,214	(26,820)	3,052,353	(402,661)	4,677,078	56.7%
Cash Pop	786,038	-	786,038	N/A	786,038	-	786,038	N/A	-	-	-	-	-	
Lucky Lines™	46,518	157,639	(111,121)	-70.5%	855,496	1,011,667	(156,171)	-15.4%	117,214	(70,696)	1,111,104	(255,608)	1,774,428	48.2%
Video Lottery™ (Gross Receipts)	1,293,198,674	1,378,405,474	(85,206,800)	-6.2%	9,246,650,365	9,531,468,012	(284,817,648)	-3.0%	1,194,245,439	98,953,235	9,126,534,519	120,115,846	16,756,564,394	55.2%
Sports Wagering (Gross Receipts)	82,029,103	81,431,075	598,028	0.7%	518,778,682	516,489,924	2,288,758	0.4%	68,578,503	13,450,600	425,607,485	93,171,197	907,782,256	57.1%
Total Revenue	1,410,462,280	1,493,557,598	(83,095,317)	-5.6%	10,021,656,102	10,289,545,460	(267,889,358)	-2.6%	1,294,443,716	116,018,565	9,831,440,414	190,215,688	18,070,082,982	55.5%
Prizes	(1,292,733,620)	(1,371,107,761)	78,374,140	5.7%	(9,198,083,661)	(9,441,517,799)	243,434,138	2.6%	(1,186,730,784)	106,002,837	(9,006,812,005)	191,271,656	(16,588,380,115)	55.4%
Net Revenue	117,728,660	122,449,837	(4,721,177)	-3.9%	823,572,440	848,027,661	(24,455,221)	-2.9%	107,712,932	10,015,728	824,628,408	(1,055,968)	1,481,702,867	55.6%
Direct Expenses														
Commissions	23,179,698	24,094,860	915.162	3.8%	192,854,196	194,757,719	1.903.523	1.0%	21,194,431	1,985,268	191,441,072	1,413,124	316,573,861	60.9%
Game Vendor Charges	6,029,001	5,259,512	(769,489)	-14.6%	32,747,962	34,064,981	1,317,019	3.9%	5,554,438	474,563	29,498,548	3,249,415	60,394,434	54.2%
Tickets	418,533	317,890	(100,643)	-31.7%	2,460,753	1,880,239	(580,514)	-30.9%	255,669	162,863	1,928,718	532,036	3,769,091	65.3%
Advertising	317,433	454,396	136,962	30.1%	3,637,661	3,777,899	140,238	3.7%	371,000	(53,567)	4,236,833	(599,172)	6,674,665	54.5%
Sales Support	80,050	69,250	(10,800)	-15.6%	471,911	709,920	238,009	33.5%	20,917	59,133	263,410	208,501	964,845	48.9%
Game Equipment, Parts & Maintenance	40,325	1,252,800	1,212,475	96.8%	4,228,970	6,650,614	2,421,644	36.4%	870,820	(830,495)	4,214,563	14,407	11,864,614	35.6%
Depreciation	2,684,743	2,813,870	129,127	4.6%	18,086,048	18,612,372	526,325	2.8%	2,430,926	253,817	16,029,091	2,056,956	33,025,366	54.8%
Interest Expense	8,001	4,521	(3,480)	-77.0%	64,017	32,791	(31,226)	-95.2%	6,182	1,819	56,272	7,744	54,853	116.7%
Direct Expenses	32,757,785	34,267,099	1,509,314	4.4%	254,551,519	260,486,537	5,935,018	2.3%	30,704,384	2,053,401	247,668,507	6,883,012	433,321,729	58.7%
Gross Profit	84,970,875	88,182,738	(3,211,863)	-3.6%	569,020,922	587,541,124	(18,520,203)	-3.2%	77,008,548	7,962,327	576,959,902	(7,938,980)	1,048,381,137	54.3%
Indirect Revenue														
Gain (Loss) on Sale of Fixed Assets	17,324	-	17,324	N/A	(75,640)	-	(75,640)	N/A	7,040	10,284	86,352	(161,992)	-	N/A
Other Income/(Expense)	1,093,127	1,658,666	(565,539)	-34.1%	13,634,789	11,610,662	2,024,127	17.4%	2,231,137	(1,138,011)	13,646,555	(11,766)	19,904,000	68.5%
Investment Market Value Adj	464,564	-	464,564	N/A	(253,340)	-	(253,340)	N/A	(513,969)	978,532	(353,266)	99,925	-	N/A
Total Indirect Revenue/(Loss)	1,575,015	1,658,666	(83,651)	-5.0%	13,305,808	11,610,662	1,695,146	14.6%	1,724,208	(149,194)	13,379,641	(73,833)	19,904,000	66.8%
Indirect Expenses														
Public Information	47,775	98,000	50,225	51.2%	725,910	879,000	153,090	17.4%	14,130	33,645	565,425	160,485	1,197,000	60.6%
Market Research	54,263	32,667	(21,596)	-66.1%	418,410	542,133	123,723	22.8%	2,797	51,465	370,037	48,372	413,613	101.2%
Salaries, Wages & Benefits	7,098,395	8,013,092	914,696	11.4%	49,127,927	55,815,050	6,687,123	12.0%	6,931,490	166,906	47,570,124	1,557,802	95,880,499	51.2%
Services & Supplies	4,334,189	2,763,274	(1,570,915)	-56.8%	20,453,021	20,698,276	245,255	1.2%	1,031,028	3,303,161	13,068,393	7,384,627	37,664,700	54.3%
Depreciation	620,723	494,265	(126,458)	-25.6%	4,132,240	3,467,500	(664,740)	-19.2%	568,132	52,592	3,092,043	1,040,197	5,934,557	69.6%
Interest Expense	10,006	4,071	(5,935)	-145.8%	66,767	32,637	(34,131)	-104.6%	8,158	1,848	49,521	17,247	50,149	N/A
Total Indirect Expense	12,165,351	11,405,369	(759,982)	-6.7%	74,924,275	81,434,596	6,510,321	8.0%	8,555,734	3,609,617	64,715,544	10,208,731	141,140,518	53.1%
Net Profit from Operations	74,380,539	78,436,035	(4,055,497)	-5.2%	507,402,456	517,717,191	(10,314,735)	-2.0%	70,177,022	4,203,517	525,623,999	(18,221,544)	927,144,619	54.7%
Modernization Investment Spending									685,877	(685,877)	5,304,576	(5,304,576)		=
Net Profit										\$ (69,491,145)	\$ 520,319,424			
										. (*		. , ,		



### Operating Statement Analysis For the month of and year to date as of: January 31, 2025

													Completed Portion	58.3%
		Month				Year to Date	е			Prior	Year		Annual Buc	lget
			Variance Favorable/ (Unfavorable)	Variance			Variance Favorable/ (Unfavorable) to	Variance		Current Month More/(Less) Than Prior		Current YTD More/(Less) Than Prior Year		% Earned or Used Year to
	Actual	Budget	to Budget	%	Actual	Budget	Budget	%	Month	Year/Month	YTD	YTD	Budget	Date
Revenue														
Scratch-Its™ Instant Tickets	\$ 10,00E,70E	\$ 14,068,626		12.9%	\$ 103,139,751		\$ 6,071,603	6.3%	\$ 12,191,804	\$ 3,691,158		\$ 10,020,472	\$ 164,424,360	62.7%
Megabucks™	2,179,390	2,765,323	(585,933)	-21.2%	20,006,998	25,486,329	(5,479,331)	-21.5%	3,454,419	(1,275,029)	19,643,809	363,189	38,690,499	51.7%
Powerball®	4,932,046	4,478,077	453,969	10.1%	28,272,022	26,339,386	1,932,636	7.3%	4,108,353	823,693	67,398,415	(39,126,393)	48,006,688	58.9%
Mega Millions®	2,099,642	2,863,587	(763,945)	-26.7%	38,383,011	26,129,102	12,253,909	46.9%	2,904,755	(805,113)	32,900,767	5,482,244	39,985,142	96.0%
Raffle™	-	-	-	N/A	-	-	-	N/A	-	-	-	-	2,500,000	0.0%
Keno	8,756,831	8,807,782	(50,951)	-0.6%	60,950,630	61,642,654	(692,024)	-1.1%	8,299,107	457,724	60,911,456	39,174	103,649,184	58.8%
Pick 4 <sup>sм</sup>	176,682	175,516	1,166	0.7%	1,183,417	1,171,201	12,216	1.0%	142,908	33,775	1,161,228	22,190	2,028,953	58.3%
Win For Life <sup>™</sup>	374,394	404,498	(30,104)	-7.4%	2,649,692	2,739,037	(89,345)	-3.3%	401,214	(26,820)	3,052,353	(402,661)	4,677,078	56.7%
Cash Pop	786,038	-	786,038	N/A	786,038		786,038	N/A	-	786,038	-	786,038	-	n/a
Lucky Lines™	46,518	157,639	(111,121)	-70.5%	855,496	1,011,667	(156,171)	-15.4%	117,214	(70,696)	1,111,104	(255,608)	1,774,428	48.2%
Video Lottery™ (Gross Receipts)	1,293,198,674	1,378,405,474	(85,206,800)	-6.2%	9,246,650,365	9,531,468,012	(284,817,648)	-3.0%	1,194,245,439	98,953,235	9,126,534,519	120,115,846	16,756,564,394	55.2%
Sports Wagering (Gross Receipts)	82,029,103	81,431,075	598,028	0.7%	518,778,682	516,489,924	2,288,758	0.4%	68,578,503	13,450,600	425,607,485	93,171,197	907,782,256	57.1%
Total Revenue	1,410,462,280	1,493,557,598	(83,095,317)	-5.6%	10,021,656,102	10,289,545,460	(267,889,358)	-2.6%	1,294,443,716	116,018,565	9,831,440,414	190,215,688	18,070,082,982	55.5%
Prizes	(1,292,733,620)	(1,371,107,761)	78,374,140	5.7%	(9,198,083,661)	(9,441,517,799)	243,434,138	2.6%	(1,186,730,784)	106,002,837	(9,006,812,005)	191,271,656	(16,588,380,115)	55.4%
Net Revenue	117,728,660	122,449,837	(4,721,177)	-3.9%	823,572,440	848,027,661	(24,455,221)	-2.9%	107,712,932	10,015,728	824,628,408	(1,055,968)	1,481,702,867	55.6%
Direct Expenses														
Commissions	23,179,698	24,094,860	915,162	3.8%	192,854,196	194,757,719	1,903,523	1.0%	21,194,431	1,985,268	191,441,072	1,413,124	316,573,861	60.9%
Game Vendor Charges	6,029,001	5,259,512	(769,489)	-14.6%	32,747,962	34,064,981	1,317,019	3.9%	5,554,438	474,563	29,498,548	3,249,415	60,394,434	54.2%
Tickets	418,533	317,890	(100,643)	-31.7%	2,460,753	1,880,239	(580,514)	-30.9%	255,669	162,863	1,928,718	532,036	3,769,091	65.3%
Advertising	317,433	454,396	136,962	30.1%	3,637,661	3,777,899	140,238	3.7%	371,000	(53,567)	4,236,833	(599,172)	6,674,665	54.5%
Sales Support	80,050	69,250	(10,800)	-15.6%	471,911	709,920	238,009	33.5%	20,917	59,133	263,410	208,501	964,845	48.9%
Game Equipment, Parts & Maintenance	40,325	1,252,800	1,212,475	96.8%	4,228,970	6,650,614	2,421,644	36.4%	870,820	(830,495)	4,214,563	14,407	11,864,614	35.6%
Depreciation	2,684,743	2,813,870	129,127	4.6%	18,086,048	18,612,372	526,325	2.8%	2,430,926	253,817	16,029,091	2,056,956	33,025,366	54.8%
Interest Expense	8.001	4.521	(3,480)	-77.0%	64.017	32,791	(31,226)	-95.2%	6.182	1.819	56,272	7.744	54.853	116.7%
Direct Expenses	32,757,785	34,267,099	1,509,314	4.4%	254,551,519	260,486,537	5,935,018	2.3%	30,704,384	2,053,401	247,668,507	6,883,012	433,321,729	58.7%
Gross Profit	84,970,875	88,182,738	(3,211,863)	-3.6%	569,020,922	587,541,124	(18,520,203)	-3.2%	77,008,548	7,962,327	576,959,902	(7,938,980)	1,048,381,137	54.3%
Indirect Revenue														
Gain (Loss) on Sale of Fixed Assets	17,324	-	17,324	N/A	(75,640)	-	(75,640)	N/A	7,040	10,284	86,352	(161,992)	-	N/A
Other Income/(Expense)	1,093,127	1,658,666	(565,539)	-34.1%	13,634,789	11,610,662	2,024,127	17.4%	2,231,137	(1,138,011)	13,646,555	(11,766)	19,904,000	68.5%
Investment Market Value Adj	464,564	-	464,564	N/A	(253,340)	-	(253,340)	N/A	(513,969)	978,532	(353,266)	99,925		N/A
Total Indirect Revenue/(Loss)	1,575,015	1,658,666	(83,651)	-5.0%	13,305,808	11,610,662	1,695,146	14.6%	1,724,208	(149,194)	13,379,641	(73,833)	19,904,000	66.8%
Indirect Expenses														
Public Information	47,775	98,000	50,225	51.2%	725,910	879,000	153,090	17.4%	14,130	33,645	565,425	160,485	1,197,000	60.6%
Market Research	54,263	32,667	(21,596)	-66.1%	418,410	542,133	123,723	22.8%	2,797	51,465	370,037	48,372	413,613	101.2%
Salaries, Wages & Benefits	7,098,395	8,013,092	914,696	11.4%	49,127,927	55,815,050	6,687,123	12.0%	6,931,490	166,906	47,570,124	1,557,802	95,880,499	51.2%
Services & Supplies	4,334,189	2,763,274	(1,570,915)	-56.8%	20,453,021	20,698,276	245,255	1.2%	1,031,028	3,303,161	13,068,393	7,384,627	37,664,700	54.3%
Depreciation	620,723	494,265	(126,458)	-25.6%	4,132,240	3,467,500	(664,740)	-19.2%	568,132	52,592	3,092,043	1,040,197	5,934,557	69.6%
Interest Expense	10,006	4,071	(5,935)	-145.8%	66,767	32,637	(34,131)	-104.6%	8,158	1,848	49,521	17,247	50,149	N/A
Total Indirect Expense	12,165,351	11,405,369	(759,982)	-6.7%	74,924,275	81,434,596	6,510,321	8.0%	8,555,734	3,609,617	64,715,544	10,208,731	141,140,518	53.1%
Net Profit from Operations	74,380,539	78,436,035	(4,055,497)	-5.2%	507,402,456	517,717,191	(10,314,735)	-2.0%	70,177,022	4,203,517	525,623,999	(18,221,544)	927,144,619	54.7%
Modernization Investment Spending		.,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				, ,,, ,, ,,		685,877	(685,877)	5,304,576	(5,304,576)		•
Net Profit										\$ (69,491,145)		\$ (520,319,424)		
									\$ 07,171,14J	Ψ (U7/17/1/19J)	\$ 020 <sub>1</sub> 017 <sub>1</sub> 727	\$ (020,017,12T)		